

CLIENT PRICING

Website Build

Custom Website: \$400 - \$1,200

Template-Based Website: \$100 (simple, fast setup)

Includes:

- Custom design using your branding
- Mobile-first layout
- Menu / gallery integration
- Contact form (email, phone, map links)
- Basic SEO setup Helps search so customers can find you more easily.
- Social media links
- 1–3 content pages (Home, About, Services/Menu)

Required Annual Costs (Paid by Client)

These are normal costs for owning a website.

- **Domain Name:** typically \$10–\$15/yr (Namecheap.com)
- SSL Certificate: Free (Let's Encrypt) or \$5–\$50/yr if a paid SSL is needed <u>ssls.com</u>
- Plugin subscriptions (if required): varies by plugin

Monthly Hosting & Management

1. Basic Hosting Plan

Small site: \$30/mo

Large / high-traffic / advanced features: \$50+/mo
Hosting + security. Client handles all content updates.

Includes:

- Standard hosting
- SSL security
- Domain management
- Weekly backups
- Basic uptime monitoring

2. Managed Website Plan (Recommended)

Small site: \$55/mo

Large / high-traffic / advanced features: \$75+/mo

You handle the website. Clients handle their own social media/events.

Includes:

- Everything in Basic Hosting
- All routine maintenance + plugin updates
- Small content edits (1–2 per month)
- Fixing minor issues
- Priority support

Breakdown:

- KiteForge: updates, maintenance, small edits
- Client: social media, events, major redesigns

3. Full Service Plan

Small site: \$80/mo

Large / high-traffic / advanced features: \$100+/mo

Hands-off option. You manage everything.

Includes:

- Everything in Managed Plan
- Unlimited content edits
- New page additions (as needed)
- Menu/event/promo updates
- Monthly performance report
- Full technical support

Optional Add-On Services

Branding

- Logo design \$150 (AI) or designer pricing varies
- Menu design (print/PDF) \$100-\$200
- Menu revisions \$50

Online Store Setup

(Plugin subscription fees paid by client)

- Store setup **\$150**
- Product uploads \$5 per item

Includes:

- WooCommerce setup
- Payment gateways (Stripe/PayPal)
- Product formatting + store settings
 Note: Payment processors have their own transaction fees.

Photography

- On-site photoshoot photographer pricing varies
- Editing/formatting included

Copywriting

Page writing (About, Services, Menu) — \$50-\$100 per page

Booking / Calendar Setup

(Plugin subscription fees paid by client)

- Event calendar integration \$100
- Booking widget **\$50**

Social Media (Setup Only)

Not full social media management.

- Account setup (FB/IG/X) \$40 each
- Monthly content scheduling \$60/mo
 - Posting what the client provides
 - Linking icons
 - Connecting auto-publisher plugins

Custom Development

- Custom plugins/features \$200-\$1,000+ one-time
- Maintenance (if needed) \$20-\$50/mo

Membership Systems

- Setup \$200-\$500
- Plugin subscription paid by client
- Optional maintenance \$20-\$50/mo

Forum / Community Setup

- Setup **\$150**–**\$400**
- Plugin subscription paid by client

• Maintenance — \$10-\$30/mo

API Integrations

- One-time setup \$100-\$500+
- high-end, custom, or interactive charting complex data, multiple sources, advanced features \$1000+
- Monthly API fees paid by client

Analytics Setup

- Google Analytics, Pixel, etc. \$50–\$150
- Ongoing reporting \$20–\$40/mo (optional)

Accessibility (ADA) - inclusiveness for site

- Audit \$150-\$400
- Fixes \$100-\$500+
- Ongoing monitoring **\$20–\$40/mo** (optional)

Site Speed Optimization

- Caching/CDN setup \$100-\$300
- CDN subscription paid by client
- Optional maintenance \$10-\$30/mo

What You Own vs. What I Manage

- You own: the domain name + any paid plugins.
- I manage: hosting, updates, maintenance, and support (based on your plan).